# IN THE HIGH COURT OF NEW ZEALAND AUCKLAND REGISTRY

# I TE KŌTI MATUA O AOTEAROA TĀMAKI MAKAURAU ROHE

CIV-2018-404-000306 [2018] NZHC 2969

UNDER Part 4 of the Insurance (Prudential

Supervision) Act 2010 and Part 16 of the

Companies Act 1993

IN THE MATTER OF an application to appoint liquidators to the

defendant company

BETWEEN RESERVE BANK OF NEW ZEALAND

Plaintiff

AND CBL INSURANCE LIMITED

Defendant

Hearing: 12 November 2018

Appearances: N S G Gedye QC and S A Barker for Reserve Bank

J S Cooper QC and A E Murray for Interim Liquidators A S R Ross QC and J E M Lethbridge for Elite Insurance

M Kersey for LBC Holdings J A MacGillivray for Alpha

D A Salmon and J P Cundy for CBLI H L Quinlan for Supporting Creditor

Judgment: 16 November 2018

#### JUDGMENT OF COURTNEY J

This judgment was delivered by Justice Courtney on 16 November 2018 at 2.30 pm pursuant to R 11.5 of the High Court Rules

Registrar / Deputy Registrar

Date.....

#### Introduction

- [1] On 12 November 2018, I made an order placing CBL Insurance Ltd (in interim liquidation) (CBLI) in liquidation. The liquidation application had been made by the Reserve Bank of New Zealand (the Bank) in its capacity as regulator under s 151(2) of the Insurance (Prudential Supervision) Act 2010 (IPSA). This was the first such application decided under s 151(2). For that reason, and because of the high level of public interest in the demise of CBLI, it is appropriate to give reasons for my decision.
- [2] The liquidation application proceeded unopposed and with the active support of CBLI's largest creditor, Elite Insurance Company Ltd (Elite). However, that state of affairs only came about on the morning of the hearing. Since the appointment of Interim Liquidators, in February 2018 there had been strenuous efforts to oppose liquidation. The company (represented by two of its directors, Peter Harris and Alistair Hutchison) and its shareholder, LBC Holdings Ltd (administrators appointed) (LBC), had maintained that voluntary administration pursuant to a Deed of Company Arrangement (DoCA) would be preferable to liquidation. LBC withdrew its opposition two days before the hearing and CBLI and the directors only withdrew their opposition on the morning of the hearing.
- [3] Two other creditors appeared. Alpha Insurance A/S (in bankruptcy), CBLI's second largest creditor appeared and abided the Court's decision. Curmi and Partners Ltd appeared and abided the decision of the Court.
- [4] The Interim Liquidators also appeared, to assist the Court. They abided the decision.

### The statutory context: the Insurance (Prudential Supervision) Act 2010

[5] The IPSA came into force in 2010. Its purposes are to promote the maintenance of a sound and efficient insurance sector and to promote public confidence in the insurance sector.<sup>1</sup> To those ends, the IPSA establishes a licencing system for insurers and imposes prudential requirements. The Bank is responsible for compliance with

<sup>&</sup>lt;sup>1</sup> Insurance (Prudential Supervision) Act 2010, s 3(2).

those requirements and has certain powers in respect of insurers that are in financial distress or which have breached their prudential requirements.<sup>2</sup>

[6] Section 4 of the IPSA identifies a number of principles that the Bank must take into account in carrying out its statutory functions and exercising the powers conferred on it by the IPSA. Relevantly, they include:

. . .

- (b) The importance of maintaining the sustainability of the New Zealand insurance market.
- (c) The importance of dealing with an insurer in financial distress or other difficulties in a manner that aims to
  - (i) adequately protect the interests of its policy holders and the public interest; and

. . .

- (i) Desirability of sound governance of insurers.
- [7] Section 151 of the IPSA permits the Bank to apply for an order that a licensed insurer be placed in liquidation. That section provides:
  - (1) The Bank may, in the case of a licensed insurer that may be put into liquidation under or in accordance with the Companies Act 1993, apply to the High Court to appoint a liquidator for the insurer.
  - (2) The High Court may, on an application under subsection (1), appoint a liquidator for the licensed insurer if it is satisfied that –
  - (a) the insurer is unable to pay its debts (and, for that purpose, section 287 of the Companies Act 1993 applies with all necessary modifications whether or not the insurer is a company); or
  - (b) the insurer is failing to maintain a solvency margin; or
  - (c) the insurer has persistently or seriously failed to comply with any direction, condition, or other requirement imposed by or under this Act or the regulations; or
  - (d) it is just and equitable that the insurer be put into liquidation.
- [8] The Bank does not assert that CBLI is unable to pay its debts as they fall due. Its application was brought under s 151(2)(b), (c) and (d), asserting that:

<sup>&</sup>lt;sup>2</sup> Insurance (Prudential Supervision) Act 2010, s 3(2).

- (a) CBLI was in breach of its required solvency margin;
- (b) CBLI had seriously failed to comply with directions given by the Bank in 2017 and early 2108;
- (c) it was just and equitable to wind CBLI up because it was balance sheet insolvent and because of impropriety by the directors.

#### **Background**

- [9] CBLI is part of the wider CBL group. It is a subsidiary of LBC, which is, in turn, owned by CBL Corporation Ltd (New Zealand) (CBL Corp). CBL Corp is listed on the NZX and ASX. CBLI is the group's largest operating entity. It is a licensed insurer in New Zealand, though almost all its business is written overseas; only approximately one per cent of its business (by premium) relates to New Zealand risks.
- [10] CBLI was heavily exposed as a reinsurer to builders' warranty insurance written in France. Such insurance, which is compulsory, protects both builders and home owners in respect of construction defects. It is regarded as long-tail because the statutory claims notification period extends for 10 years. Elite, an insurer based in Gibraltar, ceded some 80 per cent of the French construction policies it wrote to CBLI under a quota share arrangement. Alpha also underwrote these risks and ceded approximately 90 per cent of them to CBLI. Elite and Alpha between them represent some 80 per cent of the CBLI's outstanding claims liability. CBLI also accepted cessions of these risks from CBLI Europe Ltd (CBLIE), another company in the CBL group. The French business had grown significantly since 2006. Gross written premia for these products increased from \$1 million in 2006 to \$38 million in 2011 to \$130 million in 2016.
- [11] During 2016 there was ongoing engagement between the Bank, CBLI and the company's appointed actuary, PwC NZ. The Bank had concerns about CBLI's rapid business expansion, reserving strategy and adequacy of reserves. These concerns intensified with events affecting the ceding insurers. By early 2017, Elite's regulator, the Financial Services Commission of Gibraltar (FSCG) was concerned about aspects of Elite's business, including the adequacy of reserving for the French insurance business and its exposure to CBLI. It required Elite to cease issuing and renewing

policies. In July 2017, Alpha's regulator, the Danish Financial Supervisory Authority, required Alpha to substantially increase its claims provision as a result of concerns about the company's exposure to the French construction business reinsured by CBLI. Further, CBLI's sister company, CBLI Europe Ltd (CBLIE) was required by its regulator, the Central Bank of Ireland, to strengthen its balance sheet, which led to CBLIE withholding reinsurance premia from CBLI.

[12] The Bank was sufficiently concerned to write to CBLI on 25 July 2017 recording its belief that it had reasonable grounds to conclude that CBLI may not be carrying on its business in a prudent manner and invoking its power under s 130 of the IPSA to initiate an investigation. It gave directions requiring CBLI not to enter into any transaction or transactions that would have the effect of increasing its exposure to Elite and required it to maintain a solvency ratio of 170 per cent.

[13] The liquidation application arose from the events that followed.

# The liquidation application

Solvency margin

[14] Under s 55 of the IPSA, the Bank may issue solvency standards. Such standards may be general or specific<sup>3</sup> and may prescribe the minimum amount of capital that an insurer must hold and maintain and the methods for calculating that amount of capital.<sup>4</sup> A licensed insurer may also be required to maintain a minimum solvency margin (a prescribed dollar amount) or a minimum solvency ratio (a percentage buffer) in accordance with the applicable solvency standard.<sup>5</sup>

[15] A licensed non-life insurer, which CBLI was, is also required to submit solvency returns to the Bank on a half-yearly basis.<sup>6</sup> If a licensed insurer has reasonable grounds to believe that a failure to maintain the solvency ratio is likely to occur at any time within the following three years, it must report that likely failure to

<sup>5</sup> Insurance (Prudential Supervision) Act 2010, s 21(b).

<sup>&</sup>lt;sup>3</sup> Section 55(3).

<sup>4</sup> Section 56.

Solvency Standard for Non-Life Business 2014, s 4.2 and Insurance (Prudential Supervision) Act 2010, s 81(1) and (2).

the Bank as soon as reasonably practicable.<sup>7</sup> A licensed insurer must also have an actuary appointed by the insurer.<sup>8</sup>

[16] In November 2017, CBLI and its appointed actuary advised the Bank that the company was likely to breach its solvency ratio at 31 December 2017. Given that development and in light of breaches of directions given by the Bank (to which I come shortly) the Bank applied in February 2018 to have interim liquidators appointed. The Insurer Solvency Return filed in March 2018 showed the solvency ratio as at December 2017, at 25 per cent.

[17] The seriousness of the breach and the circumstances in which it arose were acknowledged by CBLI and were such that it would, in itself, have justified winding up. However, I also considered the other grounds on which the Bank relied and go on to consider them as well.

# Serious breach of Bank's directions

[18] On 22 November 2017, the Bank issued a modified direction requiring CBLI to consult with the Bank before entering any transaction or series of related transactions that involved the payment or transfer of assets of \$5 million or greater. That direction was further modified in late January 2018 to clarify the consultation requirement so that the direction required that:

CBL Insurance Ltd must prior to entering any transaction or series of related transactions involving payment or transfer of assets of NZ\$5 million or greater consult with the Reserve Bank about its circumstances and about the transaction or any other actions or proposed actions it intends to take in resolving its difficulties. Consult means – providing the Reserve Bank with sufficient information for the Reserve Bank to form an informed view on the proposed transaction, receiving feedback from the Reserve Bank, and having regard to that feedback before entering a transaction.

[19] In early February 2018, a trading halt was ordered on CBL Corp's shares pending an announcement on its financial result for the 2017 year which included a forecast loss of NZ\$75 - 85 million after tax. This situation was attributed largely to the need to increase its reserve for the French construction business by approximately

<sup>&</sup>lt;sup>7</sup> Insurance (Prudential Supervision) Act 2010, s 24.

<sup>&</sup>lt;sup>8</sup> Insurance (Prudential Supervision) Act 2010, s 76.

\$100 million. However, just over a week later, CBL Corp announced its withdrawal from the French construction business.

[20] At the same time, the Bank became aware of CBLI's intention to make a payment of €25 million to Alpha in relation to reinsurance claims. The Bank instructed CBLI verbally, on 11 February 2018, not to make the payment. The verbal instruction was followed by written directions on 12 February 2018 that:

CBL Insurance Ltd must not without the prior written permission of the Reserve Bank enter into any other transaction or series of related transactions involving payment or transfer of assets of NZ\$1 million or greater to Alpha Insurance A/S or any other companies in the Alpha Insurance group. For the avoidance of doubt this includes any backdated transaction.

- [21] CBLI wrote to the Bank on 15 February 2018 expressing its very serious concerns about the consequences of not making the €25 million payment to Alpha and asking the Bank to reconsider its decision. The Bank responded the following day, refusing to agree to the payments being made. Nevertheless, between 8 and 20 February 2018, CBLI made six payments that totalled approximately NZ\$55 million. These included a payment of €25 million to Alpha.
- [22] In his affidavit sworn on 23 May 2018, Mr Harris acknowledged that CBLI had made the payments. His explanation for doing so was simply that "there were important commercial reasons for the payments and I consider it was in the interests of CBLI to make them".
- [23] Given the clarity of the Bank's directions regarding such payments and the circumstances in which they were made, there can be no doubt that there was a serious failure to comply with the directions.

#### The just and equitable ground

[24] The just and equitable ground, although typically relied on in the context of winding up under the Companies Act 1993 in cases involving disputes between shareholders, is not limited to such cases. In *Baird v Lees*, Lord President Clyde declined to attempt a definition of the circumstances that might amount to a just and equitable cause but said:<sup>9</sup>

<sup>&</sup>lt;sup>9</sup> Baird v Lees 1924 SC 83 at 90.

A shareholder puts his money into a company on certain condition. The first of them is that the business in which he invests shall be limited to certain definite object. The second is that it shall be carried on by certain persons elected in a specified way. And the third is that the business shall be conducted in accordance with certain principles of commercial administration defined in [the relevant statute] which provide some guarantee of commercial probity and efficiency.

(emphasis added)

[25] The Privy Council adopted those observations in Loch v John Blackwood Ltd: 10

Such a consideration, in their Lordships' view, ought to proceed upon a sound induction of all the facts of the case, and should not exclude, but should include circumstances which bear upon the problem of continuing or stopping courses of conduct which substantially impair those rights and protections to which shareholders, both under statute and contract, are entitled. *It is undoubtedly true that at the foundation of applications for winding up on the "just and equitable" rule there must lie a justifiable lack of confidence in the conduct and management of the company's affairs.* But this lack of confidence must be grounded on conduct of the directors, not in regard to their private life or affairs, but in regard to the company's business. Furthermore, the lack of confidence must spring not from dissatisfaction at being out-voted on the business affairs or on what is called the domestic policy of the company. *On the other hand, wherever the lack of confidence is rested on a lack of probity in the conduct of the company's affairs, then the former is justified by the latter, and it is under the statute just and equitable that the company be wound up.* 

(emphasis added)

[26] It is evident from these cases that conduct amounting to a lack of probity such as to warrant winding up on the just and equitable ground need not involve illegality. The question for the Court is whether the justice and the equity of the case requires that outcome.<sup>11</sup> Matters of illegality are, self-evidently, for another forum.

[27] Where a liquidation application is brought by the Bank as regulator under the IPSA, the considerations just described must be viewed with the purposes and principles of the IPSA in mind. The Bank's concern is not limited to the interests of policy holders but takes in the broader objective of maintaining a sound and efficient insurance sector and promoting public confidence in the insurance sector. An important aspect of that, which it is required specifically to take into account, is the sound governance of insurers.

Loch v John Blackwood Ltd [1924] AC 783 at 788, cited in Re Livestock Investments Ltd Supreme Court Auckland M525/77, 18 December 1978 in relation to an application by the Registrar of Companies under s 219 of the Companies Act 1955.

Secretary of State for Business Innovation and Skills v PAG Management Services Ltd [2015] EWHC 2402 (Ch).

[28] Importantly, these considerations apply even in relation to insurers that seek to be licenced in New Zealand while writing most or even all of their business overseas. In its report to the Finance and Expenditure Committee on the Insurance (Prudential Supervision) Bill dated 22 February 2010, the Bank noted the importance of its commitment to international co-operation in relation to the regulation of multinational corporations and the need to not undermine that position. That means ensuring that off-shore regulators are not undermined and New Zealand does not become a haven for offshore insurers by being perceived as a "softer" regulatory jurisdiction.

[29] The two aspects relied on by the Bank in asserting that it was just and equitable to wind CBLI up were first, that CBLI was "balance sheet insolvent" and, secondly, misconduct in the management of the company.

[30] The company's financial position would not have brought the case within s 151(2)(a), which requires the company not to be able to pay its debts (cashflow insolvency). But the Bank submitted that, in the context of an insurance company the test of cashflow insolvency is of limited use; an immediate cashflow shortage is rarely the reason for an insurer's insolvency and an insurer that is able to meet its day-to-day debts immediately may nevertheless be insolvent. The Bank asserted, however, that CBLI's liabilities substantially exceeded its assets, so that it was balance sheet insolvent, which was significant given that its largest exposure lies in future long-tail claims.

[31] Mr Gedye submitted that the importance of balance sheet insolvency risked those whose claims arose in the near future being paid in full at the expense of those whose claims arose in the more distant future, a point also made in *Insurance Commissioner v Associated Dominions Assurance Society Pty Ltd*. <sup>12</sup> In *ASIC v Bilkurra Investments Pty Ltd*, Beach J accepted that balance insolvency could be taken into account in considering the just and equitable ground. <sup>13</sup>

[32] I accepted that the balance sheet position was a matter that could be taken into account in considering this aspect of the Bank's application. The state of CBLI's

Insurance Commissioner v Associated Dominions Assurance Society Pty Ltd (1953) 89 CLR 89.
See also New Cap Reinsurance Corporation v A E Grant [2008 NSWSC 1015 at [74].

ASIC v Bilkurra Inveatments Pty Ltd [2016] FCA 371.

balance sheet was the subject of considerable debate over the last several months. Finity, the actuary engaged by the Interim Liquidators, considered that CBLI's liabilities exceeded its assets by NZ\$98.4 million as at 31 December 2017. In an affidavit sworn by one of the Interim Liquidators, Ms Johnstone, on 9 November 2018, an updated balance sheet based on Finity's figures showed that, as at 30 June 2018, CBLI's liabilities exceeded its assets by between \$122,813,064 and \$274,815,430. It is notable that, although Finity's figures have always been rejected by CBLI in favour of the lower PwC figures, the appointed actuary has never provided evidence to support that assertion.

- [33] I proceeded on the basis that there is a significant deficit in CBLI's asset position. For an insurer facing substantial long-tail exposure this is a matter of serious concern. The evidence suggested a state of affairs in which the company would be unable to meet its medium to long-term obligations. Those obligations were very significant and would require immediate and competent management. The position was so serious that I would have considered this ground made out without going further. But the allegations of misconduct by the directors, on which the Bank also relied, put the matter beyond doubt.
- [34] The Bank filed extensive evidence on this aspect, which I had considered prior to the hearing. In oral submissions, Mr Gedye focused on five transactions which the Bank said showed a level of serious misconduct and impropriety that justified winding up on the just and equitable ground. For present purposes, I think it necessary to refer to only three of these.
- The first relates to €12.5 million (approximately NZ\$20 million) shown in CBLI records, including its insolvency returns to the Bank, as being a deposit with the National Bank of Samoa (NBS). When the Interim Liquidators requested repayment of the deposit they were advised that the funds were deposited as part of a lending transaction and had been applied to the credit of NBS' customer by way of set-off following the Interim Liquidators' appointment. Enquiries showed that the deposit was part of a series of transactions by which approximately NZ\$30 million in reinsurance security reserves held by Alpha were released to CBLI in return for CBLI facilitating a loan of €12.5 million to Alpha. The funds were lent by NBS to Federal Pacific Group (Singapore) Pte Ltd (FedPac), a company associated with

Mr Hutchison, and on-lent by FedPac to Alpha. CBLI issued a surety bond to NBS for the NBS/Fedpac loan and the deposit was held by NBS as cash collateral to support that bond.

- The focus for the Bank was a letter held by CBLI from the Chief Executive of NBS, dated 23 March 2015, recording the fact that the CBLI deposit was neither secured nor encumbered and could be returned to CBLI at any time. The Interim Liquidators' investigations indicated that the letter had been requested by CBLI's auditors but was drafted by Mr Harris with involvement from Mr Hutchison and then provided to NBS to sign and return, which NBS did, with one minor amendment. But the letter did not accurately reflect the arrangement between the parties as described. The letter was relied on by the auditors in preparing CBLI's financial statement and by CBLI in relation to its solvency margin discussions with the Bank and the Financial Markets Authority.
- [37] The true status of the deposit had significant adverse effects on CBLI's solvency margin. The recalculation of the solvency returns for 31 December 2014 and 30 June 2015 put the true solvency ratio below 100 per cent. This put CBLI in breach of its licence terms on both dates. Notably, CBL Corp was the subject of an Initial Public Offering in October 2015, at which time both Mr Harris and Mr Hutchison sold significant parcels of shares.
- [38] The second ground of alleged misconduct and impropriety related to an investment in a goldmine in Peru known as El Toro. On the basis of email communications between Mr Harris and other parties to that investment, the Bank asserts that a parcel of shares in the goldmine were beneficially owned by CBLI but that US\$600,000 in dividends paid in respect of the shares had not been received by CBLI. There are other aspects of the El Toro goldmine referred to in the evidence which, the Bank says, raises questions as to whether the goldmine was part of a money-laundering operation and, if so, whether the directors of CBLI appreciated that. It is unnecessary for me to consider those aspects of the evidence. In his oral submissions, Mr Gedye emphasised the recovery aspect of the dividends and value of the shares.
- [39] The third area of alleged serious misconduct and impropriety was the proposed sale of CBLI receivables to Castlerock. This related to a managing general agent, SFS,

which was part of the CBL group. CBLI wrote business in the French construction market through SFS and, by late 2017, had \$44 million in overdue receivables from that business. Including Elite's share of the receivables and SFS fees, the figure was €88 million. Sometime in September 2017, the CBL group proposed that the receivables be sold for approximately €42.3 million to Castlerock Receivables Management Ltd. The terms of the proposed agreement were recorded in a Term Sheet signed 10 October 2017.

[40] The transaction was entered into at a time when CBLI was already under investigation for conducting its business other than in a prudent manner, but was backdated to 31 July 2017. In addition, the transaction indicated that CBLI had substantial receivables dating back as far as 2010. Moreover, during the negotiation period of the transaction, CBLI gave notification of its probable breach of the solvency ratio and, when the transaction was cancelled in February 2018, it wrote off the entire amount from its balance sheet. The Bank asserted that the whole transaction was contrived to manipulate the solvency standard rather than substantively improving CBLI's financial position.

[41] For the purposes of the liquidation application, I was satisfied that there had been aspects of CBLI's management that indicated a lack of commercial probity. The transactions described above suggested a preparedness to manipulate records on which third parties, including the regulator, relied. They suggested a lack of candour in dealing with the company's auditors and the regulator. The Bank asserted that, in these circumstances, it was justified in expressing a lack of confidence in the conduct and management of the company's affairs and I agree. I was satisfied that it was just and equitable that CBLI be wound up.

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